| Market Data | |
|--------------------|-----------------|
| 52-week high/low | SAR 75.00/38.45 |
| Market Cap | SAR 11,947 mln |
| Shares Outstanding | 260 mln |
| Free-float | 88.19% |
| 12-month ADTV | 532,384 |
| Bloomberg Code | APPC AB |



Losses Despite Superior Volumes

February 21, 2023

| Upside to Target Price | 8.8% | Rating | Neutral |
|-------------------------|-------|---------------|-----------|
| Expected Dividend Yield | 4.4% | Last Price | SAR 45.95 |
| Expected Total Return | 13.2% | 12-mth target | SAR 50.00 |

| ADVANCED | 4Q2022 | 4Q2021 | Y/Y | 3Q2022 | Q/Q | RC Estimate |
|------------------|--------|--------|-------|--------|-------|-------------|
| Sales | 611 | 905 | (33%) | 657 | (7%) | 612 |
| Gross Profit | 67 | 246 | (73%) | 89 | (25%) | 81 |
| Gross Margins | 11% | 28% | | 14% | | 13% |
| Operating Profit | 30 | 186 | (84%) | 55 | (45%) | 49 |
| Net Profit | (6) | 162 | - | 27 | - | 20 |

(All figures are in SAR mln)

- For FY2022, Advanced top-line fell by -5% Y/Y to SAR 2,948 mln due to lower average product prices of -17% Y/Y. It is worth noting that Advanced achieved the highest production and sales volume since inception in FY2022. Sales volume increased +14% Y/Y. Feedstock prices ended the year continuing to put pressure on margins, both Y/Y and Q/Q.
- In 4Q2022, Advanced reported a top-line of SAR 611 mln (-33% Y/Y, -7% Q/Q), matching our SAR 612 mln forecast. This was attributed to a decline in product prices offset by higher consumption of propane and outsourced propylene.
- Gross profit came in at SAR 67 mln for the quarter (-73% Y/Y and -25 Q/Q) due to an increase in the purchase prices of propane and propylene by +13% Y/Y and +4% Y/Y, respectively. Gross margins of 11% this quarter contracted by -260 bps Q/Q mainly due to higher feedstock prices. Net margins were negative as compared to 4% last quarter.
- For FY2022, share from SK Advanced was a loss of SAR (109) mln, compared to a profit of SAR 11 mln last year. Advanced recorded losses for the fourth consecutive quarter from SK Advanced, with an increase in losses by +52% Q/Q. Logistics cost increased by +36% Y/Y causing operating profit to fall by -84% Y/Y to SAR 30 mln.
- Advanced reported a loss of SAR (6) mln this quarter as compared to a profit in the preceding quarter. Bottom-line missed both our forecast and market consensus forecast of a profit. Management approved to distribute dividends of SAR 0.55 per share for the quarter. We maintain our target price of SAR 50.00 but downgrade to Neutral rating.

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Disclaimer

Stock Rating

| Buy | Neutral | Sell | Not Rated |
|--|--|--------------------------------------|--------------------------|
| Expected Total Return Greater than +15% | Expected Total Return between -15% and +15% | Expected Total Return less than -15% | Under Review/ Restricted |

The expected percentage returns are indicative, stock recommendations also incorporate relevant qualitative factors For any feedback on our reports, please contact research@riyadcapital.com

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